

2015 NOV.
INTERDISCIPLINARY PSYCHOLOGY
FOR MANAGERS

Time Allowed: Three Hours

Maximum Marks : 80

Note:- Attempt four questions from Section A, having 5 marks for each question. Attempt any two questions from Section B and two questions from Section C, having 15 marks for each question.

SECTION-A

[1] Attempt any four questions in brief :

- (a) What are the contributing disciplines of organizational behaviour?
- (b) Define perception and its nature.
- (c) Explain components of attitude.
- (d) What is meant by inter-personal behaviour ?
- (e) Explain sources of stress.
- (f) Discuss traditional view of conflict.

SECTION-B

- [2] Discuss the scope of organizational behaviour. State the need and importance of organizational behaviour for managers.
- [3] Describe the factors affecting individual behaviour. Explain models of individual behaviour.
- [4] How does selectivity affect perception ? Give example how selectivity can create perceptual distortion.
- [5] Discuss the concept and features of attitudes. How an attitude is formed ?

SECTION-C

- [6] What are different types of motivation ? Explain Maslow's need hierarchy theory of motivation.
- [7] Describe the qualities of a leader. Explain the great man theory and trait theory of leadership.
- [8] Write a comprehensive note on stress management.
- [9] Discuss modern view of conflict and its various types. How conflict should be resolved ?